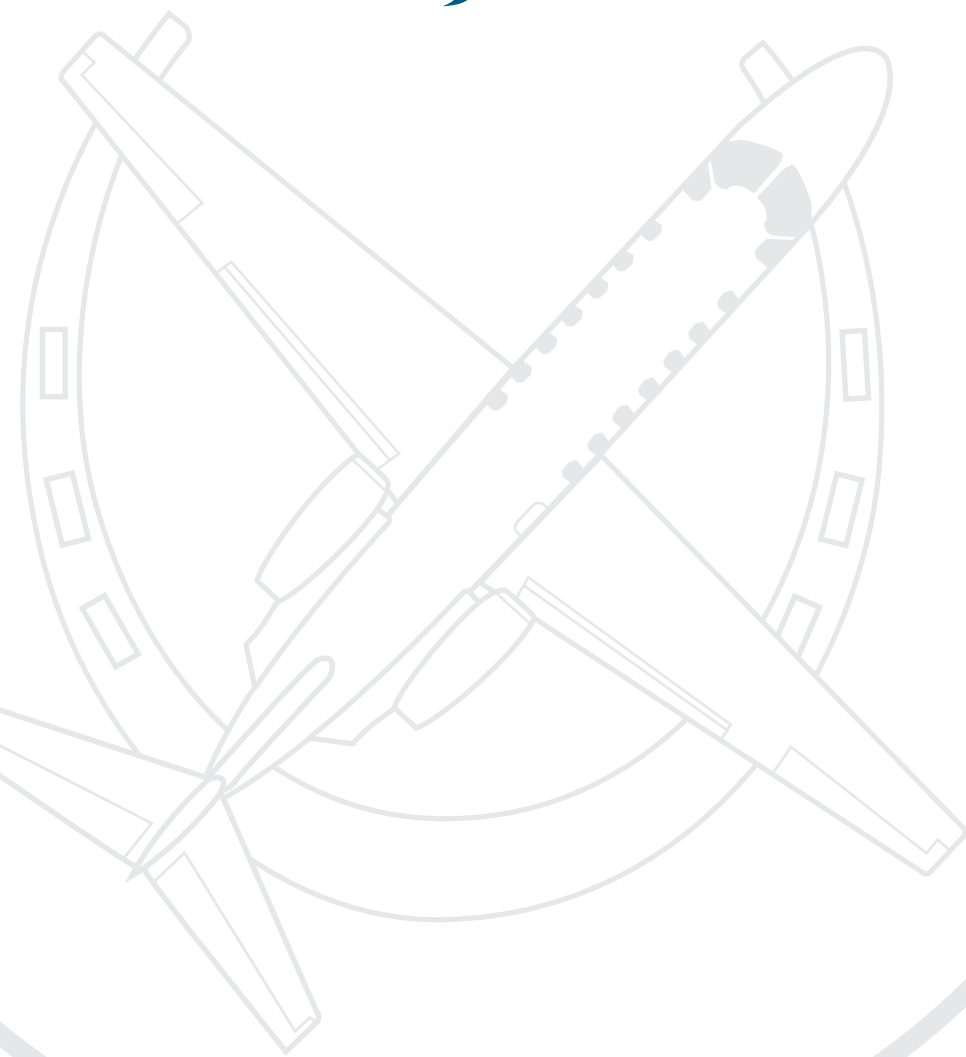


CITATION CJ3



Optional Equipment Selection Guide

Effective for Aircraft to be Delivered in 2005
Printed September 2004, Revision A
Preliminary

OPTIONAL EQUIPMENT SELECTION GUIDE

EFFECTIVE FOR AIRCRAFT TO BE DELIVERED IN 2005

REVISION A

SEPTEMBER 2004

PRELIMINARY

**Citation Marketing
Cessna Aircraft Company
P.O. Box 7706
Wichita, Kansas 67277-7706**

This list is to be used in conjunction with the applicable Specification and Description. Cessna reserves the right to add, modify, or delete options without prior notification.

Notes:

1. Advanced Fully Integrated Avionics for the Citation CJ3

Combining the latest technology sensors and displays in an integrated package that is both smaller and lighter than traditional avionics, the Collins ProLine 21 suite for the CJ3 is a true breakthrough in flight deck efficiency and pilot workload reduction. It integrates pilot information into intuitive, easy to interpret new formats with safety enhancing reversion capability.

At the heart of all the advancements found in the ProLine 21 system are the ProLine 21 radios and the new Collins File Server Unit (FSU). The FSU serves as a portal for software and database uploads, allowing new capabilities to be added as airspace requirements and technology evolve. The net result is a flexible, cost-effective, reusable architecture with inherent growth capability and true software mobility. Maximizing the system's high-performance, partitioned processing capabilities, Ethernet interfaces and active matrix liquid crystal display (AMLCD) flight displays, the FSU integrates with this new technology to provide enhancements such as Integrated Flight Information System (IFIS) with functionalities including electronic charting, graphical weather and enhanced mapping for the flight deck.

All primary flight, navigation, engine and sensor data is graphically presented on the system's three large liquid crystal displays for easy scanning and integration. Standard pilot and copilot primary flight displays (PFDs) are teamed with an enhanced central multifunction display (MFD), Collins FMS-3000 Flight Management System and dual radio-tuning units (RTUs) to streamline and automate input functions. This helps to ensure more eyes-up time at the controls, giving pilots a better overall view of their real-time flight situation.

There's never been a system this capable - or futuristic - in this category of aircraft. But then, offering exceptional value is what Cessna and the Citation CJ3 are all about.

2. Purchaser acknowledges that Seller assumes no responsibility or liability for equipment installed on the Aircraft in addition to the standard aircraft at a completion center other than the factory or authorized Citation Service Centers.
3. TBF = To Be Furnished
4. TBD = To Be Defined
5. N/A = Not Applicable
6. N/C = No Additional Charge

AIRCRAFT PROFILE

- | | |
|---|---|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporate |
| <input type="checkbox"/> Operated: Private | <input type="checkbox"/> Operated: Commercial (Charter) |
| <input type="checkbox"/> Aircraft Certification: U.S. | <input type="checkbox"/> Aircraft Certification: International: |
| <input type="checkbox"/> Single Pilot | |

Applicable Aircraft Operating Rules (e.g., Part 91, Part 135, JAR-OPS1):

Where is the Aircraft going to be operated? (e.g., Continental U.S., North Atlantic, Caribbean, South America, Europe):

- RVSM (RVSM Operation; Interest in RVSM Services)
- Remote Navigation Capabilities (e.g., MNPS, BRNAV, GPS, Primary Means):
- Interest with Special Equipment:

AIRCRAFT CERTIFICATION AND OPERATIONAL APPROVAL

Aircraft Certification: If the Purchaser elects to meet the certification criteria other than those required for U.S. FAA FAR 23--Commuter category (day, night, VFR, IFR), compliance may necessitate airframe modifications and additional systems. Certification Kits are, or will be, available to meet the type design requirements set forth by the relevant civil authority, at an additional charge.

Aircraft Operating Approval: The Purchaser is responsible for obtaining Aircraft operating approval from the relevant civil aviation authority. Additional equipment or airframe modifications, dependent upon the range and location of the planned operations, may be identified by that authority (various regions within one country may have differing requirements).

International Certification: The Purchaser must furnish to Cessna the country of Aircraft registration, a properly assigned or designated aircraft registration with the applicable Mode S code identification and any additional equipment or systems (if different from those mandated by the FAA for a similar operational category) required for the category of registration intended (e.g., private, commercial).

The Purchaser is responsible for added Aircraft modifications and expense. International Certification Kit information is available upon request.

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FLIGHT DECK - AVIONICS		Price (USD)	Estimated Weight (lbs)	Warranty* (Years)
RADIOS: SHORT RANGE NAVIGATION / COMMUNICATION				
STD	ProLine 21 CNS Radios–Collins –Installs dual COM, dual NAV, dual Mode S Non-Diversity transponders, dual DME and single ADF capability.	N/C	0.0	5
FLIGHT MANAGEMENT SYSTEMS (FMS)				
STD	FMS-3000 w/ GPS–Collins –The single Collins FMS-3000 provides a multiple waypoint navigation solution blended from available GPS, VOR, and DME sources, suitable for en route, terminal, and non-precision approach navigation. Incorporates the Collins GPS-4000A receiver to provide position data for use by the flight management system.	N/C	0.0	5
STD	FMS Performance Database–Collins –Adds Citation CJ3 specific performance database to Collins FMS-3000 to allow calculation of aircraft weights and takeoff speeds and balanced field length based upon specific runway conditions. Allows flight-planning calculations prior to departure based on predictive fuel burn.	N/C	0.0	5
<input type="checkbox"/> 686S	Second FMS-3000 –Collins – Adds second FMS capability.	\$57,500	9.9	5
<input type="checkbox"/> 686Q	GPS-500–Garmin –Adds second FMS capability with a larger display.	\$19,500	9.0	1
<input type="checkbox"/> 624	Dual Mode S Diversity Transponders with Elementary Surveillance Capability–Collins (Exchange) Provides dual Model S Diversity Transponders with Elementary surveillance capability to meet European requirements.	\$21,700	5.2	1
HIGH-FREQUENCY COMMUNICATION				
<input type="checkbox"/> 631A	HF-9000 High Frequency Communications –Collins – Full-frequency HF system permits direct tuning of any of 280,000 frequencies between 2.0 and 29.9999 MHz in 100 Hz steps when operated in the discrete frequency mode.	\$58,675	38.5	1
<input type="checkbox"/> 632G	SELCAL–Collins –Replaces the standard Collins RIU (Radio Interface Unit) with an RIU that has SELCAL tone decoding ability. Interfaces with the HF communications radio. Aircraft specific SELCAL code is permanently stored in the Radio Tuning Unit.	\$7,375	2.0	1
RECORDERS				
<input type="checkbox"/> 634K	Cockpit Voice Recorder –Installs a CVR including the remote-mounted recorder and a cockpit-mounted microphone monitor control. (Note: This equipment is required, unless the aircraft is operated Part 91, single pilot.)	\$20,100	11.8	1

*Equipment supplied by the identified Supplier within a requested option will receive the limited warranty for the period specified in this Optional Equipment Selection Guide. All other associated components of the requested option (wiring, cables, racks, etc.), from other than the stated Supplier, will receive a limited warranty for a period of one year.

NOTE: OPTIONAL EQUIPMENT AND VENDORS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

For Aircraft delivered in 2005

FLIGHT DECK - AVIONICS (Continued)		Price (USD)	Estimated Weight (lbs)	Warranty* (Years)
<input type="checkbox"/> 634D	JAA Flight Data Recorder —Provides a solid state flight data recorder certified to meet JAR OPS-1 regulations.	\$82,450	TBD	1
TRAFFIC ALERT AND COLLISION AVOIDANCE SYSTEM (TCAS)				
STD	Skywatch HP (TCAS I)—L3 Communications —This system provides collision avoidance information that displays on the MFD and PFDs. This system has an active surveillance range out to 35 nautical miles that operates independently of radar coverage. Tracks up to 35 intruder aircraft simultaneously. The system provides traffic aural advisories through the digital aircraft audio system and is visually displayed on the integrated Primary Flight Displays and Multi-Function Display.	N/C	0.0	2
<input type="checkbox"/> 635N	TTR-4000 Traffic Collision Avoidance System (TCAS II)—Collins (Exchange) —Provides a TCAS II system, which meets all ICAO ACAS II (Change 7) requirements. Provides display and alerting of intruder targets within 40 nautical miles of aircraft position. Both traffic awareness and conflict resolution advisories are given aurally through the digital aircraft audio system and are visually displayed on the integrated Primary Flight Displays. Includes dual Collins TDR-94D Mode S diversity antenna transponders (exchange), which are compliant with the European Flight ID (elementary surveillance) requirements. As of January 1, 2005, any aircraft with MTOW greater than or equal to 12,500 lbs (5,700 kgs) must meet the European TCAS II requirement.	\$124,500	25	1
TERRAIN AWARENESS WARNING SYSTEM (TAWS)				
STD	Landmark TAWS—L3 Communications —The Class B TAWS 8000 system provides forward looking Terrain Avoidance and Alert to Premature Descent, Excessive Descent Rate, Negative Climb Rate and 500 feet alert. The system features symbology for obstacles, terrain threats and predicted impact point. Aural advisories are provided through the digital aircraft audio system and is visually displayed on the integrated Primary Flight Displays and Multi-Function Display.	N/C	0.0	2
<input type="checkbox"/> 691H	Mark VIII Enhanced Ground Proximity Warning System-Honeywell (Exchange) —Provides visual and aural warning alerts for avoidance of Controlled Flight Into Terrain (CFIT). Features the Honeywell TERRAIN AWARENESS and DISPLAY SYSTEM (TADS) displayed on the Multi-Function Display and the Primary Flight Display. Features include Excessive Descent Rate Alert/Warning (Mode 1), Excessive Closure Rate to Terrain Warning (Mode 2), Alert to Descent After Takeoff (Mode 3), Insufficient Terrain Clearance based on the airplane configuration (Mode 4), Alert to Inadvertent Descent below Glideslope (Mode 5), SMART 500 Altitude Callouts, and	\$36,850	6.4	1

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FLIGHT DECK - AVIONICS (Continued)		Price (USD)	Estimated Weight (lbs)	Warranty* (Years)
	Excessive Bank Angle Alerts (Mode 6). In addition, the Mark VIII EGPWS provides the following terrain map enhanced modes: Terrain Clearance Floor Exceedance, "Look-Ahead" Cautionary Terrain and Obstacle Alerting and Warning Awareness, and Terrain and Obstacle Awareness Display. MFD automatic Terrain and Obstacle Awareness pop-up display is not configured.			
□691K	Mark V Enhanced Ground Proximity Warning System (EGPWS)–Honeywell (Exchange) –Provides visual and aural warning alerts for avoidance of Controlled Flight Into Terrain (CFIT). Features the Honeywell TERRAIN AWARENESS and DISPLAY SYSTEM (TADS) display on the Honeywell MFD. Features include Excessive Descent Rate Alert/Warning (Mode 1), Excessive Closure Rate to Terrain Warning (Mode 2), Alert to Descent After Takeoff (Mode 3), Insufficient Terrain Clearance based on the airplane configuration (Mode 4), Alert to Inadvertent Descent below Glideslope (Mode 5), Altitude Call Outs, Excessive Bank Angle Alerts (Mode 6), and Reactive Windshear Warning and Windshear Caution Alerts (Mode 7). In addition, the Mark V system provides the following terrain map enhanced modes: Terrain Clearance Floor Exceedance, "Look-Ahead" Cautionary Terrain and Obstacle Alerting and Warning Awareness, and Terrain and Obstacle Awareness Display.	\$66,225	TBD	1
TBD	Runway Awareness and Advisory System (RAAS) -Honeywell- Provides improved situational awareness to reduce the risk of runway incursions by providing aural advisories to the flight crew during taxi, takeoff, final approach, landing and rollout. RAAS is a software upgrade to the Mark V EGPWS. RAAS issue advisories based on aircraft position compared to airport locations stored in the EGPWS Runway Database. (Mark V is required with this option)	\$22,250	TBD	1
EMERGENCY LOCATOR TRANSMITTER (ELT)				
STD	C406-2 Emergency Locator Transmitter–Artex –Provides a three (3) frequency ELT that transmits on the International Emergency Frequencies of 121.5 and 243 MHz and the satellite frequency of 406 MHz. The ELT is interfaced to the onboard FMS and will transmit last known aircraft position on the satellite frequency. (Note: This system requires customer registration with the National Oceanic & Atmospheric Administration (NOAA) for recognition of the 406 MHz transmission.)	N/C	0.0	2
WEATHER DETECTION				
STD	WXR-800–Collins –A stabilized multi-color precipitation detection radar system with 12-inch antenna featuring Path Attenuation Compensation (PAC reduces "blind spots" due to intense precipitation) ground clutter suppression and weather detection to 300 miles. The presentations are selectable to the Primary Flight Displays and Multi-Function Display.	N/C	0.0	5

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For Aircraft delivered in 2005

FLIGHT DECK - AVIONICS (Continued)		Price (USD)	Estimated Weight (lbs)	Warranty* (Years)
□630B	TWR-850 Turbulence Doppler Weather Radar–Collins (Exchange)- Replaces the standard weather radar receiver-transmitter adding turbulence detection, target alert and autotilt functions to the standard radar package (precipitation weather to 300 miles, turbulence detection to 50 miles).	\$25,075	2.0	1
□629S	WX-1000E Lightning Detection Stormscope–L3 Communications– Installs a Goodrich WX-1000E (429 EFIS) processor and antenna interfaced to the Multi-Function Display and Primary Flight Displays (no separate indicator provided). The display presentation is heading-stabilized. (WX-1000 Checklist function is not available.) Note: Spurious strikes may result from engine ground operation, particularly at high thrust settings. (This system may not be available for installation on aircraft with international registration.	\$14,050	15.0	2
□630D	Broadcast Graphical Weather Display–Collins– Installs a graphical weather data receiver and converter to allow continuous receipt and storage of broadcast weather images. Images are stored in the resident File Server Unit and may be displayed upon request through the Multi-Function Display. The weather service provider will determine image content. Requires subscription to service provider.	\$23,750	3.0	1
□630C	Interactive Graphical Weather and Flight Services–Collins– Adds functionality to the Collins File Server Unit to provide menuing, uplink and downlink of specific graphical weather and flight services requests. Custom images are stored in the File Server Unit and may be recalled upon request. Includes a VHF datalink radio. Requires subscription to service provider.	\$78,775	TBD	1
MISCELLANEOUS AVIONICS				
STD	HectoPascal/Inch Switch for Baro Units– Toggles the display of barometric readings between inches of mercury and HectoPascal units. Required for operation in European airspace.	N/C	0.0	2
STD	Cockpit Speaker Mute Switch– Installs a switch in the instrument panel that will mute all audio aural warnings to the cockpit overhead speakers Skywatch, TCAS, and/or EGPWS. Note: This system may not be approved by International Regulatory Authorities or be available dependent upon country of registration.	N/C	0.0	2
□674D	PBS-250 Cabin Briefing System–Heads-Up Technologies– Installs a PBS-250 cabin briefer that meets FAA-mandated passenger briefing requirements.	\$4,900	1.0	1

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FLIGHT DECK - MISCELLANEOUS		Price (USD)	Estimated Weight (lbs)	Warranty* (Years)
<input type="checkbox"/> 655	Electronic Charts–Jeppesen –Adds functionality to the Collins File Server Unit to allow display of Jeppesen electronic approach and departure charts and airport taxi diagrams on the Multi Function Display. Includes Chartlink, which automatically loads the appropriate charts based upon the flight plan data from the Collins FMS. Software certification levels allow dynamic overlaying of aircraft position on charts. Includes pan and zoom features. Requires subscription to Jeppesen electronic chart service.	\$22,700	0.0	1
<input type="checkbox"/> 650	Voice Annunciator –This system provides a verbal message when warning annunciators are activated.	N/C	0.0	1
OXYGEN				
STD	Oxygen System –A 50-cubic foot oxygen system that meets the requirements for FAR Part 135 operations.	N/C	0.0	1
STD	EROS Mask–Scott –Installs two (2) quick-donning masks and smoke goggles located in the side consoles.	N/C	0.0	1
LIGHTS				
<input type="checkbox"/> 56B	Pulse Light System (2401)–Precise Flight –Provides a Precise Flight pulse light system that pulses landing lights in sync during approach.	\$5,125	4.9	1
<input type="checkbox"/> 56E	Pulse Light System (2401) Interfaced to TCAS II –Pulses landing lights in sync during approach. Activates automatically with TCAS II Resolution Advisory (option 635N must be on order).	\$6,125	4.9	1
<input type="checkbox"/> 54	Tail Flood Lights–DeVore –Provides flood lights that illuminate the vertical stabilizer surface for better recognition of a tail logo or registration number.	\$5,975	6.9	2
ENGINE OIL				
<input type="checkbox"/> 501	Mobil Jet II Oil	N/C	0.0	N/A
<input type="checkbox"/> 502	Mobil Jet 254 (Third Generation Oil)	N/C	0.0	N/A
BATTERIES				
STD	Nickel Cadmium Battery–Marathon –Installs a 44 amp/hr nickel cadmium battery as standard.	N/C	0.0	1
<input type="checkbox"/> 186P	Lead Acid Battery–Concorde (Exchange) –Installs a 42 amp/hr lead acid battery in lieu of the standard 44 ampere-hour battery.	N/C	5.4	1

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NOTE: OPTIONAL EQUIPMENT AND VENDORS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

For Aircraft delivered in 2005

FLIGHT DECK - MISCELLANEOUS (Continued)		Price (USD)	Estimated Weight (lbs)	Warranty* (Years)
MISCELLANEOUS OTHER				
□36	Locking Fuel Caps (Exchange) —A hinged cover protects locking mechanism and fairs the cap into the wing contour. (Key may be removed in the locked or unlocked position.)	\$1,375	0.3	1
□11A	Angle-of-Attack Indexer-Safe Flight —An angle-of-attack indexer is mounted on the left side of the windshield center post just above the glare shield.	\$4,500	0.5	1
AIRBORNE TELEPHONE				
□675G	ST-3100 Iridium Telephone System—AirCell —Provides a single channel digital system that supports both voice and data utilizing Iridium satellites. (2400 bps maximum data rate) The installation includes two handsets, one (1) handset in the cockpit and one (1) handset in the cabin, and one (1) RS-232 data port.	\$34,975	21.0	1
TBD	Intercom Call Switch —Adds a cockpit call switch. The AirCell ST-3100 is required with this option (675G).	\$4,000	TBD	1

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MAINTENANCE PROGRAMS

PROPARTS® – a professional parts support program which provides fixed price coverage for all airframe and avionics components for five years or 3,000 hours. (Additional details available on request. Separate agreement required.)

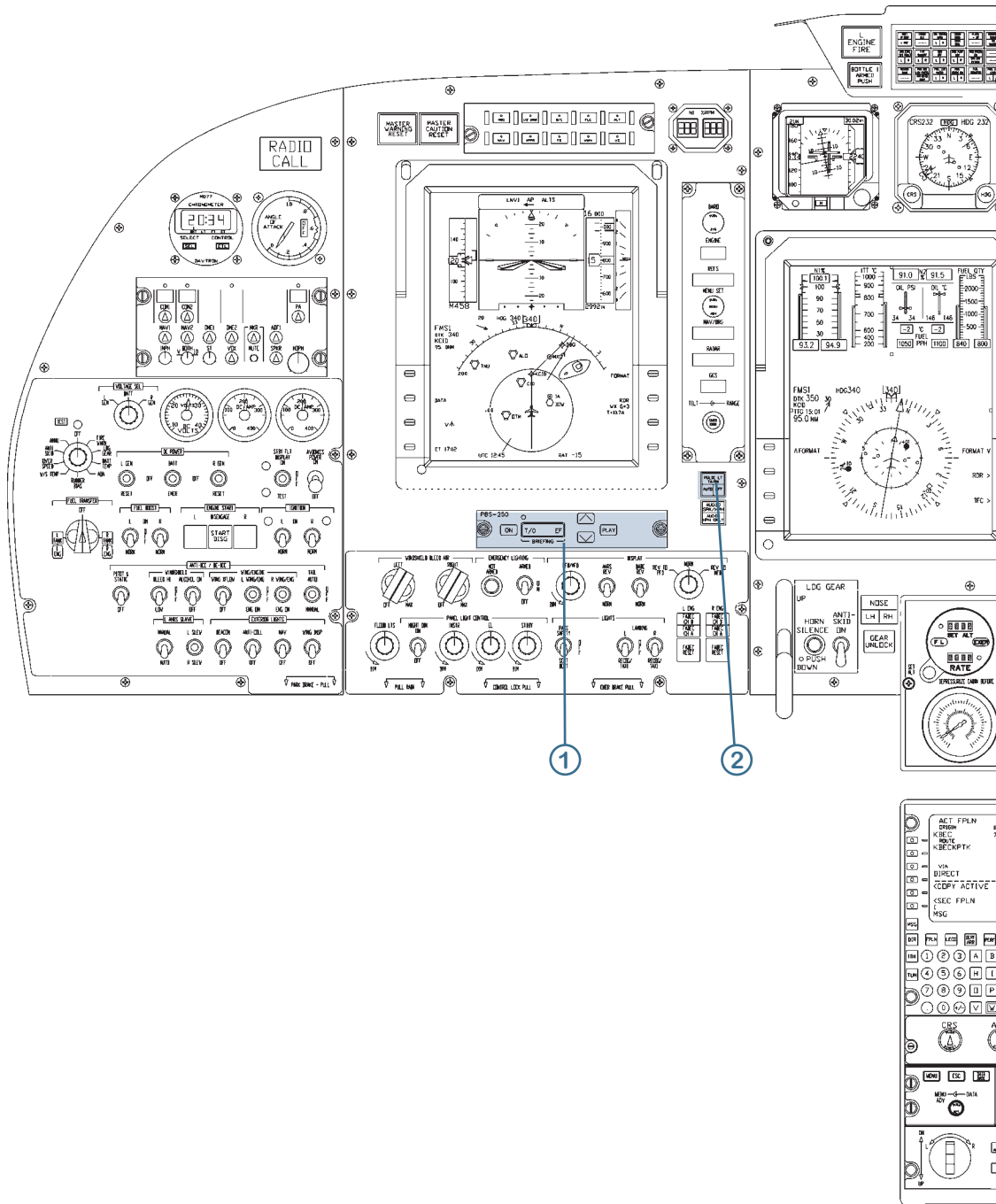
- Yr 1 \$14.27/hr*
- Yr 2 \$57.78/hr*
- Yr 3-5 \$100.27/hr*

Standard Equipment Coverage (PROPARTS) - Provides coverage for aircraft equipped in a standard configuration as defined in the ProParts Agreement. Items covered include tires, brakes, valves, motors, actuators, instruments, FMS, radar, etc.

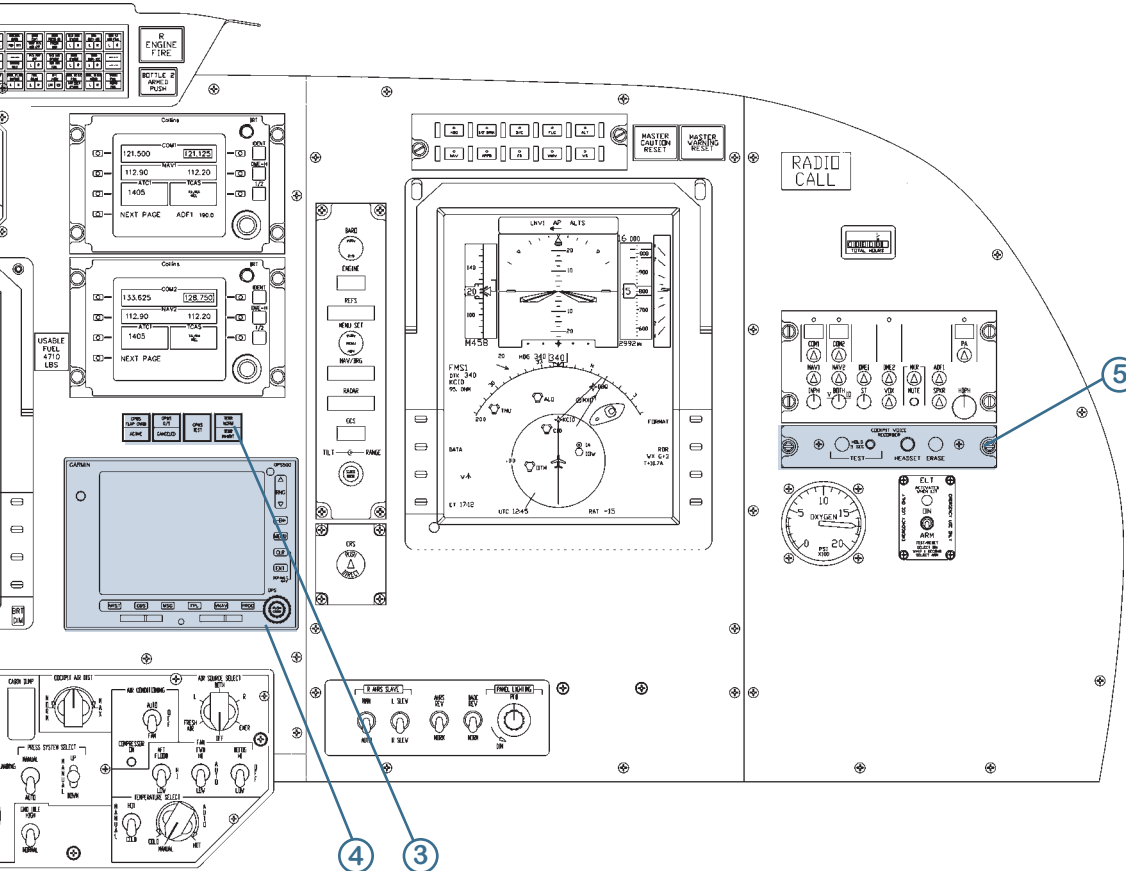
Note: PROPARTS coverage of equipment other than standard configuration and Special Equipment not listed in this guide to be negotiated separately.

\$61.59/engine/hr* **POWERADVANTAGE®** – a professional parts support program for the FJ44-3 engine. Provides fixed price coverage for parts required during scheduled and unscheduled maintenance including Engine Check 3 and Engine Check 4. (Additional details available on request. Separate agreement is required and written as an addendum to the ProParts Agreement.)

* Prices presented are estimated 2005 pricing.



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CITATION CJ3

Optional Panel Arrangement

1. PBS-250 Cabin Briefing System—Heads-Up Technologies—(674D)
2. Pulse Light System (2401) Interfaced to TCAS II (56E)
3. Mark VIII (691H) (Mark V (691K) switching will occupy the same approximate location)
4. GPS-500—Garmin—(686Q) (Second FMS-3000-Collins (686S) will occupy a larger space in the same approximate location. TAWS switching will be relocated)
5. Cockpit Voice Recorder—(634K)

NOTE: OPTIONAL EQUIPMENT AND VENDORS ARE SUBJECT TO CHANGE WITHOUT NOTICE.

INTERIOR CONFIGURATION

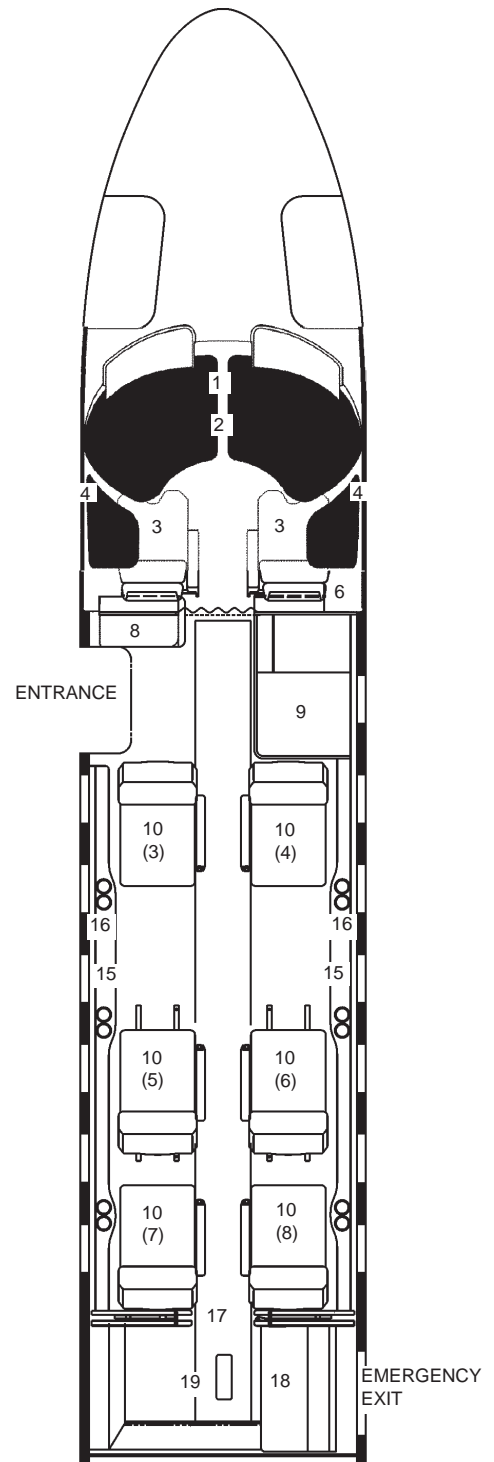
STANDARD SEATING CONFIGURATION-CENTER CLUB

COCKPIT

1. Cockpit assist handle
2. Monorail sunvisor
3. Crew seats (2)
 - Independent seat back recline
 - Overwater life vest stored in seat back pocket
 - Five point restraint system
4. Dual cupholders for each crew seat
5. Fire extinguisher (not shown)
6. RH two (2) book navigation chart case
7. 110 VAC outlet in co-pilot sidewall (not shown)

CABIN AREA

8. LH forward storage/evaporator cabinet
9. RH forward refreshment center with one-piece, half-length cockpit curtain
 - Heated liquid container
 - Condiment storage drawers
 - Bottled water storage
 - Two (2) dispensers for disposable cups
 - Beverage can storage
 - Catering drawer
 - Divided ice chest drawer with removable wine caddy, manual over-board drain and removable liner
 - Drip tray with manual overboard drain
 - Trash container
 - Work surface
 - Miscellaneous general storage
10. Pedestal seats: two (2) aft facing (#3 & #4), and four (4) forward facing (#5, #6, #7, & #8)
 - Hidden headrest with slip cover pillows
 - Seat back pocket
 - Single retractable inboard armrest
 - Forward/aft and inboard/outboard tracking on pedestal
 - Floor tracking (seats #5 & #6 only)
 - Overwater life vest stored in seat base shroud
 - 45 degree seat back recline
 - Seat restraint system including seat belt and retracting shoulder harness with inertial reel



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INTERIOR CONFIGURATION (Continued)

CABIN AREA (continued)

11. Passenger service units (PSU) containing oxygen mask, air outlets, and reading light at each passenger seat and in the aft lavatory area (not shown)
12. Chime unit located in PSU (not shown)
13. LED indirect overhead lighting (not shown)
14. LED dropped aisle lighting (not shown)
15. LH/RH executive tables with leather leaf
16. LH/RH sideledge with dual cupholders at each pedestal seat location and two (2) 110 VAC outlets in lower sidewall at seats #5 & #6 (single insertable ashtray provided)
17. LH/RH aft cabin dividers with mirror treatment and sliding privacy doors
18. RH aft, non-belted flushing toilet
 - Relief tube with overboard drain
 - Toilet tissue storage area
19. Aft center flush mounted coat rod
20. Manual, pleated cabin window shades (not shown)
21. Fasten seat belt/no smoking and emergency exit signs (not shown)
22. Fireblocking on all passenger seats (not shown)
23. Aft cabin storage tie-down provisions (straps) (not shown)
24. Standard cabinet finish-matte laminate (not shown)
25. Standard hardware finish-brushed aluminum (not shown)
26. Spare center aisle carpet assembly (not shown)
27. Spare threshold carpet assembly (not shown)
28. Foldable threshold carpet assembly (not shown)

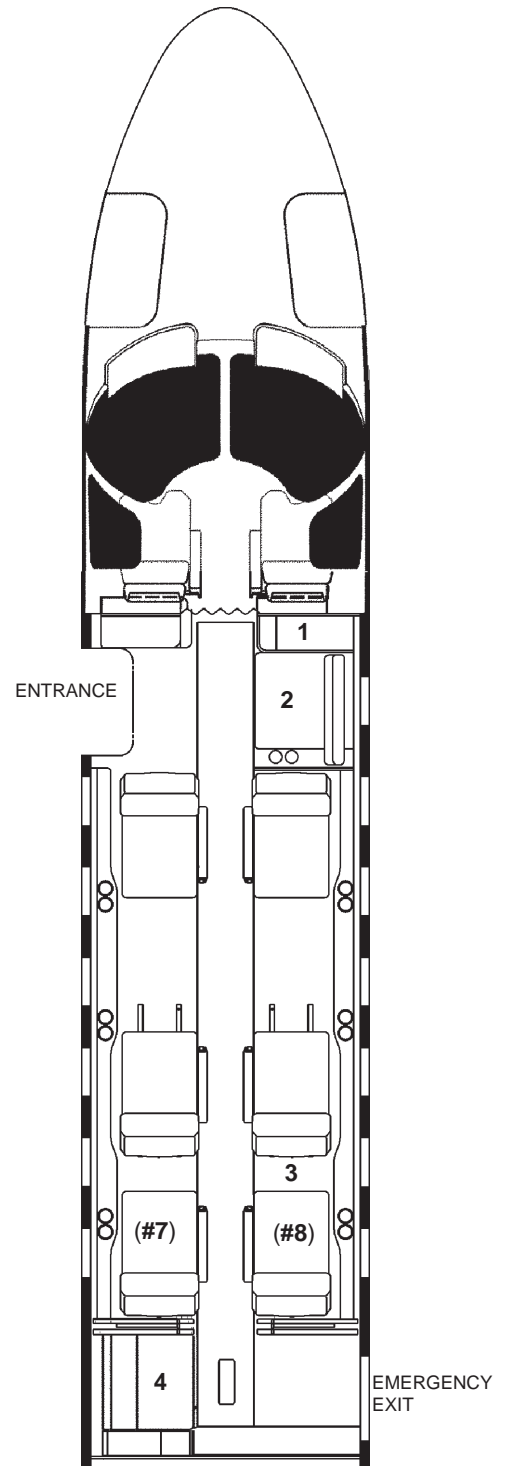
INTERIOR CONFIGURATION (Continued)

OPTIONAL SEATING CONFIGURATION— CENTER CLUB WITH RH FORWARD SIDE-FACING SEAT AND SLIMLINE REFRESHMENT CENTER

1. Optional RH forward slimline refreshment center
 - Heated liquid container
 - Bottled water storage
 - Two (2) dispensers for disposable cups
 - Drip tray with manual overboard drain
 - Ice drawer with removable liner and overboard drain
 - Trash drawer
 - General storage drawer
2. Optional RH side-facing seat with armrest (Exchange for standard refreshment center)
3. Optional slimline executive tables for seats #7 & #8
4. Optional LH aft belted flushing toilet

NOTE:

For standard equipment refer to standard seating configuration page.



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INTERIOR CONFIGURATION (Continued)

INTERIOR SEATING CONFIGURATIONS AND SELECTIONS

- Six (6) Passenger pedestal-mounted seats in a Center Club seating arrangement. Additional seating arrangements can accommodate up to eight (8) passengers in the cabin, utilizing optional LH aft belted toilet and RH forward side-facing seat.
- Forward storage cabinet and optional refreshment center arrangements are available.
- Refreshment center equipment can include coffee brewers or heated liquid containers, and catering storage.

ENTERTAINMENT/COMMUNICATIONS EQUIPMENT

- Audio and video equipment available upon request.
- Video player available can be either single or dual digital video disc.
- Video monitors available include either 5.6", 7.0", or 8.4" LCD individual monitors that can be made available in the armrest at any passenger seat. (Note: monitor provisions will eliminate one cupholder per seat.)
- Audio for entertainment systems provided by single digital video disc (audio only) player.
- Custom high quality stereo speaker installation available with total cabin sound and/or individually controlled headsets.
- Other equipment available includes moving map and cabin information displays.
- Installation of handsets for either ground-based or satellite-based phone systems available upon request.
- Additional electrical power outlets, fax/data outlets, and other communication/electrical equipment available upon request.

NOTE:

Interior configuration, refreshment center equipment, and entertainment systems are priced as part of the Interior/Exterior Specification for each Citation CJ3. Pricing, schedule, and overall weight will depend upon interior equipment selected.

An inventoried line of fabrics, leathers, carpets, and matte laminate cabinetry coverings are included in the base price of the Aircraft. Special request items (i.e. dye-to-match leather, high gloss laminate, veneer, etc.) selected outside the standard offerings will require quotation for availability, schedule, and price.

ESTIMATED WEIGHT BUILDUP WORKSHEET _____

Model _____ Serial _____ Customer _____

A. STANDARD AIRCRAFT EMPTY WEIGHT A. _____
(from Specification and Description Book)

B. WEIGHT OF AVIONICS AND MISCELLANEOUS OPTIONS + B. _____
(from this guide)

C. ANTICIPATED NEW EMPTY WEIGHT BEFORE ADDING INTERIOR OPTIONS = C. _____

D. ESTIMATED INTERIOR OPTIONS WEIGHT + D. _____

E. ANTICIPATED BASIC EMPTY WEIGHT (including Avionics & Interior) = E. _____

F. CREW AND JEPP CHARTS + F. _____
Crew Weight (Typical=170#) _____ x2 = _____
Jepps Weight (Typical=30#) _____

G. ANTICIPATED BASIC OPERATING WEIGHT = G. _____

H. MAX RAMP WEIGHT (from Specification & Description Book) H. _____
ANTICIPATED BASIC OPERATING WEIGHT (G) - G. _____

I. USEFUL LOAD = I. _____

J. FUEL CAPACITY IN POUNDS (from Specification & Description Book) - J. _____

K. PAYLOAD WITH FULL FUEL = K. _____

L. MAX ZERO FUEL WEIGHT (from Specification & Description Book) L. _____
ANTICIPATED BASIC OPERATING WEIGHT (G) - G. _____

M. MAX PAYLOAD = M. _____

<u>FLIGHT FREQUENCY AND TYPE:</u>	<u># PASSENGERS</u>	<u>% FLOWN</u>	<u>LBS. FUEL</u>
Ferry Mission (crew only)	_____	_____	_____
Briefcase Mission (all seats full, no baggage)	_____	_____	_____
Normal Mission	_____	_____	_____
Critical Mission	_____	_____	_____
Max Range Mission	_____	_____	_____

